

POPCORN

TIPS

How to make your first 40 sales

Help your Scout make a list of the "Perfect 10" Customers:

10 sales to family and friends

10 sales to Mom's friends, work, clubs, etc.

10 sales to Dad's friends, work, clubs, etc.

10 sales to closest neighbors

With an average \$20 sale - your Scout sold \$800 in less than a week!

WHEN ASKED
— **4/5 people** —
WILL BUY
POPCORN!



BOY SCOUTS OF AMERICA®
NORTHEAST IOWA COUNCIL