

# POPCORN

## TIPS

## More Tips for Success:

- Help your Scout use the online order system for those family members who live far away.
- Remind those buying that popcorn can be used as gifts for teachers, co-workers, neighbors, babysitters, beauticians, relatives, etc. You may want to use the gift guide found at [www.scoutsiowa.org/popcorn](http://www.scoutsiowa.org/popcorn).
- Parents can take an order form to work.
- Don't forget local banks, businesses, service clubs, etc.
- When contacting your customers from last year, ask them if they have any friends or family that have not been asked to purchase popcorn and would like to purchase this year to give you a call.
- Remind your Scout to tell the customer his/her goal, what prize he/she is trying to reach, and what fun things the unit has planned. (Example to pay for camp, high adventure, etc.)
- Your Scout should always wear Class A/field uniform when selling popcorn.
- All customer checks should be made out to your unit (never to the Scout or parent).
- Please remember the Scout Law. A Scout is...Trustworthy, Loyal, Helpful, Friendly, Courteous, Kind, Obedient, Cheerful, Thrifty, Brave, Clean and Reverent.
- Be Cheerful! Always say "Please" and "Thank you" and SMILE!



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